

SAM Executive Board Meeting

March 14, 2022

1:00 pm – 4:00 pm

SAM Office and [Zoom](#)



SAM President *Cal Ketchum* presiding

Agenda

1. Introductions
2. Deletions/Additions to Agenda
3. Review of [SAM Board Meeting DRAFT Minutes 1-23-22](#)
4. President's Report – *Cal Ketchum*
 - SAM Staff Evaluation
 - SAM Office Team Evaluations – [Meyer Evaluation](#), [Scofield Evaluation](#)
 - SAM Staff Compensation including SAM Succession Plan
 - [SAM Executive Director Contract 2022-23](#)
 - [SAM Emeritus Executive Director Independent Contractor Service Agreement 2022](#)
 - [2022-23 Staff Compensation Recommendation & Rationale](#)
5. Executive Director's Report – *Kirk Miller*
 - [SAM Executive Board Executive Director Report 3-14-22](#)
 - SAM Financial Review as of 3-1-22 – *SAM Investment/Finance Committee*
 - [SAM Financial Report FY 20-21 and FY 21-22 3rd Quarter as of 3-1-22 with Proposed FY 22-23 Budget with Proposed Salary 3-14-22](#)
 - [SAM LPLP FY 13-14 through FY 21-22 Profit-Loss with Proposed FY 2022-23 Budget](#)
 - [SAM AI Profit-Loss Historical FY 2015-16 to FY 2021-22](#)
 - [MCEL Historical Profit-Loss FY 14-15 -- FY 21-22](#)
 - [Compensated Absence Liability Fund for SAM Succession Plan](#)
 - [MASS Financial Report FY 20-21 and FY 21-22 3rd Quarter as of 3-1-22 with Proposed FY 22-23 Budget](#)
 - [MASSP Financial Report FY 20-21 and FY 21-22 3rd Quarter as of 3-1-22 with Proposed FY 22-23 Budget](#)
 - [MAEMSP Financial Report FY 20-21 and FY 21-22 3rd Quarter as of 3-1-22 with Proposed FY 22-23 Budget](#)
 - [MCASE Financial Report FY 20-21 and FY 21-22 3rd Quarter as of 3-1-22 with Proposed FY 22-23 Budget](#)
 - [META Financial Report FY 20-21 and FY 21-22 3rd Quarter as of 3-1-22 with Proposed FY 22-23 Budget](#)
 - [Investment Committee Balance Report FY 21-22 as of 12-31-21](#)
 - Review of SAM Business Sponsors 2021-22 – [webpage](#), [Business Partners 2021-22](#)
 - [2020 SAM Form 990 Taxes](#) and [2020 MASS Form 990 Taxes](#)
6. Business
 1. Consideration of [SAM Executive Director Contract 2022-23](#) – Action
 2. Consideration of [SAM Emeritus Executive Director Independent Contractor Service Agreement 2022](#) – Action
 3. Consideration of [2022-23 Staff Compensation Recommendation & Rationale](#) – Action
 4. Consideration of [2022-23 SAM Membership Dues Increase Request and Rationale](#) – Action
 5. [Membership Report](#) and [SAM Membership Drive and Benefits](#) Update – Discussion
 6. [SAM Strategic Plan](#) Update – Discussion
 7. Review of [Eligible Candidates for SAM President Elect 2022-23](#) – Discussion

7. Affiliate Reports

- MACSS – *Dr. Erin Lipkind*
- MCASE – *Sara Novak*
- MASSP – *Shawn Hendrickson*
- MASS – *Dr. Greg Dern*
- MAEMSP – *Nicole Trahan*
- META – *Everett Holm*

8. Future Meeting Dates

- Next MASS Board Leadership Web Meeting is Tuesday, April 8, 2022, 9:00am – 10:00am
- [SAM Web Calendar](#)
- [2021-22 SAM Conference-Meeting Schedule](#)
- [2021-22 SAM and Affiliate Board Meeting Schedule](#)
- [2022-23 SAM Conference - Meeting DRAFT Schedule](#)
- [2022-23 SAM and Affiliate Board Meeting DRAFT Schedule](#)

9. Next SAM Board Meetings:

- Tuesday, March 22, 2022, 3:30pm – 6:00pm Helena Delta Colonial Hotel and Zoom
- Thursday, June 9, 2022, 8:00am - 2:00pm. Schedule: 8:00am SAM Investment/Finance Committee, 9:00am SAM New Board Member Orientation, 10:00am – 2:00pm Full SAM Board Meeting

10. Adjournment