

**SCHOOL ADMINISTRATORS OF MONTANA  
SAM Administrators Institute Profit-Loss  
Historical FY 2015-16 -- FY 2018-19**

	FY 15-16	FY 16-17	FY 17-18	FY 18-19
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>5201 - Conferences &amp; Events Revenue</b>				
<b>5350 - New Leaders' Conference Revenue</b>	6,360.00	1,470.00	0.00	0.00
<b>5755 - SAM Summer Institute</b>	35,370.00	39,756.65	55,559.00	41,732.00
<b>Total 5201 - Conferences &amp; Events Revenue</b>	<u>41,730.00</u>	<u>41,226.65</u>	<u>55,559.00</u>	<u>41,732.00</u>
<b>Total Income</b>	<u>41,730.00</u>	<u>41,226.65</u>	<u>55,559.00</u>	<u>41,732.00</u>
<b>Gross Profit</b>	41,730.00	41,226.65	55,559.00	41,732.00
<b>Expense</b>				
<b>7201 - Conferences &amp; Events</b>				
<b>7300 - SAM Summer Institute Expense</b>	24,061.10	28,461.33	31,153.56	33,210.20
<b>Total 7201 - Conferences &amp; Events</b>	<u>24,061.10</u>	<u>28,461.33</u>	<u>31,153.56</u>	<u>33,210.20</u>
<b>Total Expense</b>	<u>24,061.10</u>	<u>28,461.33</u>	<u>31,153.56</u>	<u>33,210.20</u>
<b>Net Ordinary Income</b>	<u>17,668.90</u>	<u>12,765.32</u>	<u>24,405.44</u>	<u>8,521.80</u>
<b>Net Income</b>	<u><u>17,668.90</u></u>	<u><u>12,765.32</u></u>	<u><u>24,405.44</u></u>	<u><u>8,521.80</u></u>